From: ALTRU1@aol.com@inetgw

**To:** Microsoft ATR **Date:** 1/3/02 1:28pm

**Subject:** MICROSOFT SETTLEMENT

DEAR SIR,

CAN THE NATION AFFORD TO "FIDDLE WHILE ROME BURNS" IN THE MICROSOFT CASE? SURE, COMPETITORS SHOULD GET A SHOT AT THE BRASS RING, BUT SHOULD GOVERNMENT

BE CHOOSING WINNERS AND LOSERS AS TELECOMMUNICATIONS EVOLVE?

THE RACE TO THE NEXT LEVEL WILL BE "TEMPORARILY" HELD BY THE COMPANY OR INDIVIDUAL WITH THE MOST AGGRESSIVE MARKETING METHODS AND THE MOST INNOVATIVE

PRODUCT, AND THAT POSITION WILL BE HELD SECURELY ONLY AS LONG AS IT APPEALS

TO CONSUMERS POCKET BOOKS AND COMMON SENSE.

MICROSOFT WENT ONE STEP FURTHER. THE FOUNDERS OF MICROSOFT IDENTIFIED THE ONE THING MISSING FROM EARLY PERSONAL COMPUTERS. A "STANDARD OPERATING SYSTEM" THAT COULD BE USED AS A PLATFORM FOR FUTURE GROWTH WAS A "MUST HAVE"

ITEM. MICROSOFT EXPLOITED THE IDEA OF A STANDARD OPERATING SYSTEM. EVOLUTION

AND ADDITIONS WOULD APPEAL TO CONSUMERS WHO WANTED A COMPUTER TO DO THINGS

FOR THEM EASIER THAN THE WAY THEY DID THE TASK AT PRESENT. THUS, THE MASS APPEAL FOR THE PC WAS CREATED, ALONG WITH AN ENTIRE INDUSTRY TO SERVE THE DEMAND FOR MORE AND MORE FEATURES AND FASTER AND FASTER SPEEDS.

A WHOLE INDUSTRY DEPENDS ON THE STANDARDS. CONSUMERS SIGHED WITH RELIEF! AT

LAST THE COMPUTER COULD BE UPGRADED EASILY. ACTUAL WORK COULD BE DONE. HOW

MARVELOUS! MICROSOFT RESPONDED TO THE DEMAND BY LOOKING THE OTHER WAY WHEN

BOOTLEG COPIES WERE ADDED TO OTHER MACHINES. CREATING A STANDARD WAS THE KEY

TO FUTURE SUCCESS. LET THE BOOTLEGGING CONTINUE.

ALONG THE WAY MORE FEATURES WERE ADDED AS PART OF THE PACKAGE (BUNDLING), AND

CONSUMERS LOVED IT. WALMART DOES THE SAME THING AND CONSUMERS LOVE IT! WHY

DO THEY LOVE IT? SIMPLE, IT'S CHEAPER!! MARKETS WORK THAT WAY.

SO WHY MUCK IT UP?